THE JACKIE BLANCHFIELD TEAM
NORTH CENTRAL WASHINGTON

OCT 2026

LOCAL INSIGHTS. SEASONAL INSPIRATION. REAL POSSIBILITIES.

THE MONTHLY EDIT
FALL

WELCOME FALL, WELCOME HOME



Hello Friends,

I'm so excited to share our very first **Monthly Edit** with you!

This isn't just another real estate newsletter. It's my chance to check in each month, share what's happening around NCW, and stay connected with the people and communities I care so much about.

You'll find local events and things to do, helpful home and real estate tips, market updates, giveaways, client events, local favorites, and a little fun along the way.

You may notice some new things from me, too. Same Jackie, just with an amazing admin team behind me. They're here to help me take even better care of my clients, my community, and all of you. You'll still have the same access to me you've always had, now with a few more hands helping me stay connected and love on my people.

I'm so glad you're here. I hope you enjoy our first Monthly Edit!

Jackie B

JACKIE BLANCHFIELD
TEAM LEADER | MANAGING BROKER | NORTH CENTRAL WASHINGTON

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Seasonal tips, home care checklist + the latest NCW market snapshot.

03 **COMMUNITY SPOTLIGHT**
A closer look at one of the communities that makes NCW home.

FALL AROUND NCW
Local events, things to do and what's happening around North Central Washington.

04 **GIVEAWAY + WHAT'S AHEAD**
This month's giveaway, client happenings + a peek at what's coming next.

YOUR PROPERTY, OUR PRIORITY.

MARKET MATTERS

WHAT TO KNOW. WHAT TO WATCH. AND WHAT IT MEANS FOR YOU.

Real Estate

Myth vs. Truth

MYTH

"I should wait until spring to buy or sell a home."



Many people believe spring is the only good time to make a move in real estate.

TRUTH

The best time to buy or sell depends on your goals and our local market — not the calendar.

While spring often brings more listings, fall can be a great time to make a move with motivated buyers, serious sellers, and opportunities that may not be there in the busier months. The right time is when your finances, lifestyle, and the local market align.

★★★★★

"She treated us like friends and not just business. She would get 6 stars if I could give it."

-Ian Clark, Aug 2026



Your Home THIS FALL

SIMPLE STEPS FOR A SAFE, COMFORTABLE SEASON

CLEAN GUTTERS
Remove leaves and debris to prevent water damage.

PREPARE YOUR HEATING SYSTEM
Service your system and replace filters for better efficiency.

CHECK WINDOWS & DOORS
Seal drafts to keep your home warm and energy costs down.

WINTERIZE OUTDOOR FAUCETS
Disconnect and drain hoses, and check irrigation systems.

SAFETY FIRST
Test smoke and carbon monoxide detectors and replace batteries.

A little preparation now goes a long way this season.

NCW Market Snapshot

SEPTEMBER 1 - OCTOBER 1, 2026

117	$573K	79
SOLD LISTINGS	AVERAGE SALES PRICE	AVERAGE DAYS ON MARKET
↓ 31	↓ $43.6K	↑ 6

WHAT THIS MEANS FOR YOU

With 117 sales, an average sales price of $573K, and homes averaging 79 days on market, this is a market where strategy matters.

FOR BUYERS
More time on market can create opportunities to slow down, ask questions, and take a closer look before making a decision.

FOR SELLERS
Pricing and presentation matter. Buyers have time to compare, so making a strong first impression is especially important.

Every property and situation is different. Want to know what these numbers mean for yours? Let's talk.



COMMUNITY SPOTLIGHT

OCT 2026

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WENATCHEE

Fall Days & Local Favorites

Crisp air, colorful hills, and a vibrant downtown make Wenatchee a perfect place to enjoy fall. Here are a few local favorites to help you plan a cozy October day in town.

Support local.
Explore more.
Fall is even better here.



COFFEE STOP

La Vie En Coffee Bar & Bakery

Fresh coffee, house-made pastries & the coziest downtown atmosphere. It's the perfect place to start your Fall day (or take a little break in the middle of it).

VISIT LA VIE EN →



GRAB A BITE

Zebra Brasserie

With its exposed brick, warm woven lights & eclectic atmosphere, Zebra is the kind of downtown spot that makes you want to stay awhile.

SEE THEIR MENU →



TAKE A WALK

Wenatchee Riverfront Park

River views, fall color, and an easy, scenic stroll.

PLAN YOUR ROUTE →



A LITTLE LOCAL SHOPPING

Historic Wenatchee Avenue

Crisp air is a pretty good excuse to wander Wenatchee Ave. Pop into the local shops & boutiques, see what catches your eye.

EXPLORE DOWNTOWN →



DATE NIGHT

Pybus, Brews & Waterfront Vibes

Local breweries, tasting rooms, great food, and waterfront ambiance make for a fun evening out.

PLAN YOUR NIGHT →



JACKIE'S LOCAL TIP

Fresh Apples & Fall Flavor

October is a great time to pick up apples, cider, and local seasonal treats.

LEARN MORE →

What's Happening Around North Central Washington

FESTIVALS | MARKETS | LIVE MUSIC | FAMILY FUN | AND MORE

SEE THE FULL OCTOBER CALENDAR



Annie's Fun Farm

Family fun, fall activities, and a classic pumpkin patch experience.



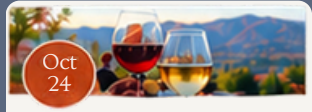
Tsillan Cellars Fall Harvest Market & Vineyard Tours

Chelan: 12: 00 – 4:00 PM
Local vineyard tours.



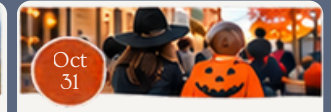
Wenatchee Valley Farmers Market

Pybus Market: Oct 1- 13th
Local produce, crafts, food, and fall finds.



Corks & Costumes

A festive evening of wine, costumes, and fall fun in downtown Chelan.



Trick-or-Treat on the Ave

Downtown Wenatchee
A spooktacular evening of trick-or-treating, local businesses, and family fun.

OCTOBER GIVEAWAY

Three ways to enjoy fall in North Central Washington
Enter for a chance to win!

OPTION 1



FAMILY FUN

AT ANNIE'S FUN FARM

Enjoy a fall day of pumpkins, hayrides, corn maze, and more!

OCTOBER SEASON
Now through October 31

PRIZE INCLUDES:
Up to 5 admission tickets

OPTION 2



A WILD NIGHT OUT

Two tickets to a Wenatchee Wild home game.

OCT HOME GAMES
Choose a game in October

PRIZE INCLUDES:
2 game tickets

OPTION 3



SIP INTO FALL

CORKS & COSTUMES IN CHELAN

Wine tastings, live music, costume contest, and a beautiful downtown setting.

SAT: OCTOBER 24
3:00 PM – 7:00 PM

PRIZE INCLUDES:
2 event tickets

HOW TO ENTER TO WIN

1. **REPLY TO THIS EMAIL**
   Send us your name and current cell number for your first entry.
2. **FOLLOW OUR FACEBOOK PAGE**
   (Jackie Blanchfield Team) for an additional entry.
3. **FOLLOW US ON INSTAGRAM**
   (Jackie Blanchfield Team) for an additional entry.
4. **JOIN OUR FACEBOOK GROUP**
   for an additional entry.

WINNER DRAWN
OCTOBER 15

We'll announce the winner in our Facebook Group and contact them directly by email and text.

One lucky winner will choose their favorite!